

J-48-F

November 9, 1992

IMPORTANT - PRICE CHANGE NOTICE

TO OUR MILITARY AND INSTITUTIONAL CUSTOMERS:

Effective January 1, 1993, the TAX-PAID prices of our cigarette brands will be increased. Listed below are our new carton prices:

Full Price 85's	\$12.76
Full Price 100's	\$13.05
Century 85's	\$12.76
Century 100's	\$13.05
Doral 85's	\$ 7.33
Doral 100's	\$ 7.53
Doral Non-Filter	\$ 7.53
Magna/Sterling 85's	\$ 6.62
Sterling 100's	\$ 6.86

No shipments in 1992 will be made after December 29. Orders received for shipment after December 29, 1992, will not be shipped until January 4, 1993, and will be invoiced at the new prices. The above prices include the Federal Excise Tax increase of \$.40 per carton, which goes into effect January 1, 1993. Attached is a price sheet showing the new prices.

Thank you for your interest and cooperation in the marketing of our products.

R. J. REYNOLDS TOBACCO COMPANY

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Attachment

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R. J. REYNOLDS TOBACCO COMPANY							
P. O. BOX 2959							
WINSTON-SALEM, NORTH CAROLINA 27 27101-2959							
CIGARETTE PRICING SCHEDULE EFFECTIVE 1, January, 1993							
MILITARY/INSTITUTIONAL PRICE LIST #14							
FEDERAL TAX PAID							
UPC							
MFG	CASE	CTN	CASE	PER	PER	PER	
NO.	CODE	CODE	SIZE	PACK	CTN	CASE	
BRAND							
CAMEL REGULAR	12300	10112	10113	12M	\$1.2760	\$12.7600	\$765.6000
CAMEL FILTERS	12300	10212	10213	12M	\$1.2760	\$12.7600	\$765.6000
CAMEL FILTER 100'S	12300	16212	16213	12M	\$1.3050	\$13.0500	\$783.0000
CAMEL FILTERS BOX	12300	10306	10313	6M	\$1.2760	\$12.7600	\$382.8000
CAMEL LIGHTS	12300	10412	10413	12M	\$1.2760	\$12.7600	\$765.6000
CAMEL LIGHTS 100'S	12300	10512	10513	12M	\$1.3050	\$13.0500	\$783.0000
CAMEL LIGHTS BOX	12300	10706	10713	6M	\$1.2760	\$12.7600	\$382.8000
CAMEL ULT LTS SOFT PACK	12300	21406	21413	6M	\$1.2760	\$12.7600	\$382.8000
CAMEL ULT LTS HARD PACK	12300	21506	21513	6M	\$1.2760	\$12.7600	\$382.8000
CAMEL ULT LTS 100'S HARD PACK	12300	21206	21213	6M	\$1.3050	\$13.0500	\$391.5000
**CAMEL HARD PACK 99'S FILTER	12300	25906	25913	6M	\$1.3050	\$13.0500	\$391.5000
**CAMEL HARD PACK 99'S LIGHTS	12300	26006	26013	6M	\$1.3050	\$13.0500	\$391.5000
CAMEL WIDES FILTER BOX	80300	70706	70713	6M	\$1.2760	\$12.7600	\$382.8000
CAMEL WIDES LIGHTS BOX	80300	70806	70813	6M	\$1.2760	\$12.7600	\$382.8000
CENTURY (24 CARTONS)	12300	14729	14719	6M	\$1.2760	\$12.7600	\$306.2400
CENTURY 100'S (24 CARTONS)	12300	14929	14919	6M	\$1.3050	\$13.0500	\$313.2000
CENTURY LTS (24 CARTONS)	12300	14829	14819	6M	\$1.2760	\$12.7600	\$306.2400
CENTURY LTS 100'S (24 CARTONS)	12300	15029	15019	6M	\$1.3050	\$13.0500	\$313.2000
DORAL LIGHTS	12300	15112	15113	12M	\$0.7330	\$7.3300	\$439.8000
DORAL MENTHOL LIGHTS	12300	15706	15713	6M	\$0.7330	\$7.3300	\$219.9000
DORAL LIGHTS 100'S	12300	15212	15213	12M	\$0.7530	\$7.5300	\$451.8000
DORAL MENTHOL LTS 100'S	12300	15812	15813	12M	\$0.7530	\$7.5300	\$451.8000
DORAL FULL FLAVOR	12300	16612	16613	12M	\$0.7330	\$7.3300	\$439.8000
DORAL FULL FLAVOR 100'S	12300	15312	15313	12M	\$0.7530	\$7.5300	\$451.8000
DORAL ULTRA LIGHTS 100'S	12300	16712	16713	12M	\$0.7530	\$7.5300	\$451.8000
DORAL ULTRA LIGHTS	12300	25506	25513	6M	\$0.7330	\$7.3300	\$219.9000
DORAL FULL FLAVOR MENTHOL	12300	14206	14213	6M	\$0.7330	\$7.3300	\$219.9000
DORAL FULL FLAVOR MEN 100'S	12300	19106	19113	6M	\$0.7530	\$7.5300	\$225.9000
DORAL NON-FILTER	80300	84606	84613	6M	\$0.7530	\$7.5300	\$225.9000
MAGNA FULL FLAVOR	12300	16806	16813	6M	\$0.6620	\$6.6200	\$198.6000
MAGNA FULL FLAVOR BOX	12300	16906	16913	6M	\$0.6620	\$6.6200	\$198.6000
MAGNA LITES	12300	17106	17113	6M	\$0.6620	\$6.6200	\$198.6000
MAGNA LITES BOX	12300	25006	25013	6M	\$0.6620	\$6.6200	\$198.6000

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	UPC						
	MFG	CASE	CTN	CASE	PER	PER	PER
BRAND	NO.	CODE	CODE	SIZE	PACK	CTN	CASE
MORE 120'S	12300	15512	15513	12M	\$1.3050	\$13.0500	\$783.0000
MORE MENTHOL 120'S	12300	16012	16013	12M	\$1.3050	\$13.0500	\$783.0000
*MORE LIGHTS 100'S	12300	15806	15613	6M	\$1.3050	\$13.0500	\$391.5000
*MORE MENTHOL LIGHTS 100'S	12300	16106	16113	6M	\$1.3050	\$13.0500	\$391.5000
**MORE LIGHTS 120'S	12300	17306	17313	6M	\$1.3050	\$13.0500	\$391.5000
**MORE MENTHOL LIGHTS 120'S	12300	17406	17413	6M	\$1.3050	\$13.0500	\$391.5000
***MORE WHITE LIGHTS 120'S	12300	25106	25113	6M	\$1.3050	\$13.0500	\$391.5000
***MORE MENTHOL WHT LTS 120'S	12300	25206	25213	6M	\$1.3050	\$13.0500	\$391.5000
NOW	12300	13606	13613	6M	\$1.2760	\$12.7600	\$382.8000
NOW MENTHOL	12300	13906	13913	6M	\$1.2760	\$12.7600	\$382.8000
NOW 100'S	12300	18012	19013	12M	\$1.3050	\$13.0500	\$783.0000
NOW MENTHOL 100'S	12300	18206	19213	6M	\$1.3050	\$13.0500	\$391.5000
NOW BOX	12300	13706	13713	6M	\$1.2760	\$12.7600	\$382.8000
NOW BOX 100'S	12300	14606	14613	6M	\$1.3050	\$13.0500	\$391.5000
SALEM	12300	12012	12013	12M	\$1.2760	\$12.7600	\$765.6000
SALEM 100'S	12300	12212	12213	12M	\$1.3050	\$13.0500	\$783.0000
SALEM LIGHTS	12300	12412	12413	12M	\$1.2760	\$12.7600	\$765.6000
SALEM LIGHTS 100'S	12300	12512	12513	12M	\$1.3050	\$13.0500	\$783.0000
***SALEM LTS 100'S CUSTOM CASE	12300	17206	17213	6M	\$1.3050	\$13.0500	\$391.5000
SALEM SLIM LTS BOX 100'S	12300	12612	12613	12M	\$1.3050	\$13.0500	\$783.0000
SALEM ULTRA LIGHTS	12300	12806	12813	6M	\$1.2760	\$12.7600	\$382.8000
SALEM ULTRA LTS 100'S	12300	12912	12913	12M	\$1.3050	\$13.0500	\$783.0000
***SALEM BOX	12300	10806	10813	6M	\$1.2760	\$12.7600	\$382.8000
STERLING 100'S	12300	14112	14113	12M	\$0.6860	\$6.8600	\$411.6000
STERLING LIGHTS 100'S	12300	14412	14413	12M	\$0.6860	\$6.8600	\$411.6000
STERLING MENTHOL 100'S	12300	14312	14313	12M	\$0.6860	\$6.8600	\$411.6000
STERLING MENTHOL LIGHTS 100'S	12300	14512	14513	12M	\$0.6860	\$6.8600	\$411.6000
STERLING FULL FLAVOR 85'S	12300	12306	12313	6M	\$0.6620	\$6.6200	\$198.6000
STERLING SLIM LIGHT 100'S	80300	87306	87313	6M	\$0.6860	\$6.8600	\$205.8000
STERLING SLIM LTS MENTHOL 100'S	80300	87806	87813	6M	\$0.6860	\$6.8600	\$205.8000
STERLING ULTRA LIGHT 100'S	80300	87206	87213	6M	\$0.6860	\$6.8600	\$205.8000
STERLING ULT LTS MENTHOL 100'S	80300	87706	87713	6M	\$0.6860	\$6.8600	\$205.8000
STERLING LIGHT	80300	87406	87413	6M	\$0.6620	\$6.6200	\$198.6000
STERLING LIGHT MENTHOL	80300	87906	87913	6M	\$0.6620	\$6.6200	\$198.6000
STERLING MENTHOL	80300	87606	87613	6M	\$0.6620	\$6.6200	\$198.6000
VANTAGE	12300	13012	13013	12M	\$1.2760	\$12.7600	\$765.6000
VANTAGE MENTHOL	12300	13206	13213	6M	\$1.2760	\$12.7600	\$382.8000
VANTAGE 100'S	12300	13112	13113	12M	\$1.3050	\$13.0500	\$783.0000
VANTAGE MENTHOL 100'S	12300	13406	13413	6M	\$1.3050	\$13.0500	\$391.5000
VANTAGE ULTRA LIGHTS	12300	13306	13313	6M	\$1.2760	\$12.7600	\$382.8000
VANTAGE ULTRA LIGHTS 100'S	12300	13506	13513	6M	\$1.3050	\$13.0500	\$391.5000
***VANTAGE ULT LTS BOX KING	80300	70506	70513	6M	\$1.2760	\$12.7600	\$382.8000
***VANTAGE ULT LTS BOX 100'S	80300	70606	70613	6M	\$1.3050	\$13.0500	\$391.5000

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	UPC							
	MFG	CASE	CTN	CASE	PER	PER	PER	
BRAND	NO.	CODE	CODE	SIZE	PACK	CTN	CASE	
WINSTON	12300	11012	11013	12M	\$1.2760	\$12.7600	\$765.6000	
WINSTON BOX	12300	11212	11213	12M	\$1.2760	\$12.7600	\$765.6000	
WINSTON 100'S	12300	11412	11413	12M	\$1.3050	\$13.0500	\$783.0000	
WINSTON LIGHTS	12300	11112	11113	12M	\$1.2760	\$12.7600	\$765.6000	
WINSTON LIGHTS 100'S	12300	11312	11313	12M	\$1.3050	\$13.0500	\$783.0000	
WINSTON ULTRA LIGHTS	12300	11706	11713	6M	\$1.2760	\$12.7600	\$382.8000	
WINSTON ULTRA LIGHTS 100'S	12300	11812	11813	12M	\$1.3050	\$13.0500	\$783.0000	
WINSTON LIGHTS BOX	12300	11906	11913	6M	\$1.2760	\$12.7600	\$382.8000	
***WINSTON LIGHTS BOX 100'S	12300	15906	15913	6M	\$1.3050	\$13.0500	\$391.5000	
***WINSTON ULT LIGHTS BOX	80300	70306	70313	6M	\$1.2760	\$12.7600	\$382.8000	
***WINSTON ULT LIGHTS 100'S BOX	80300	70406	70413	6M	\$1.3050	\$13.0500	\$391.5000	
WINSTON SELECT	80300	70912	70913	12M	\$1.2760	\$12.7600	\$765.6000	
WINSTON SELECT BOX	80300	71012	71013	12M	\$1.2760	\$12.7600	\$765.6000	
NOTE * IS NOT AVAILABLE IN WESTERN U.S.								
** IS AVAILABLE IN WESTERN U.S.								
*** LIMITED AVAILABILITY								

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